

Key Ingredients for a Successful P3

- ✓ **Stated Commitment to Strategic Mission**
- ✓ **Project Champion & Key Stakeholder Alignment/Support**
- ✓ **Clear Definition of Project Framework**
 - » *Essential Facility Need*
 - » *Project Feasibility*
 - » *Identification and Definition of Funding Gap*
 - » *Institutional Risk Profile*
- ✓ **Organized, Fair, Transparent Procurement Process**
- ✓ **Partnership-Oriented Rather than Transaction-Focused**
- ✓ **Advisors & Expertise from Initial Stages through Implementation**